



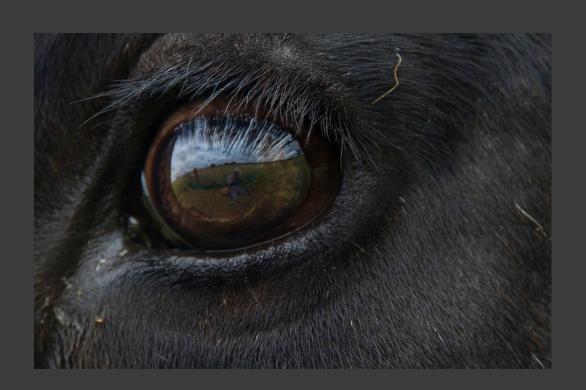
#### Overview

Part 1: USDA NIFA VMLRP

Part 2: USDA NIFA VSGP

Part 3: State Programs and Developing Opportunities

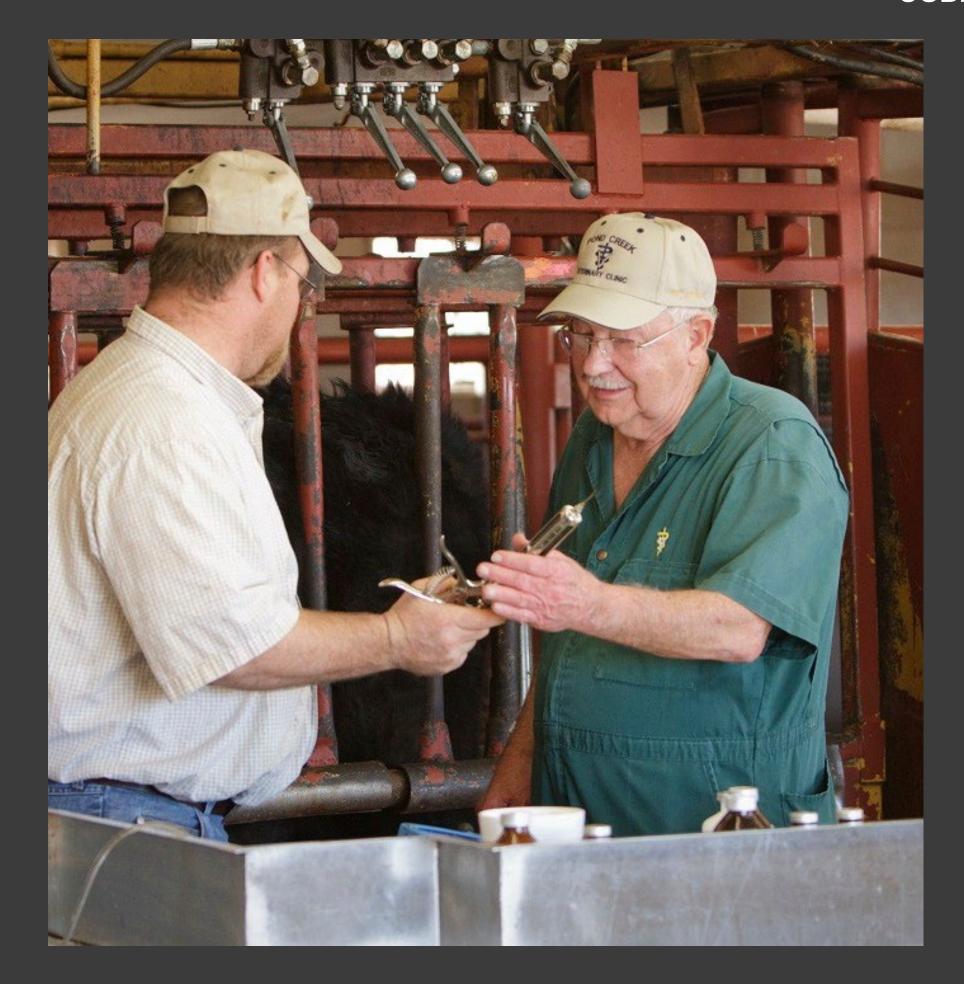






This presentation is summary of currently available rural veterinary assistance programs. It is not intended to supersede federal, state, or other sponsors available guidance. Be sure to consult each program's instructions for specific policies and procedures.





#### VMLRP

- Federal
- Veterinary student loan repayment
  - Principal and interest
  - Government and commercial
- Up to \$25K per year
- Maximum \$75K for 3 year contract
- Possible renewal
- Shortage areas nominated by State Animal Health Official

#### USDA NIFA VMLRP DATA

- 2,061 Applications
- Over 795 Awards
- 80% of veterinarians completing their service in 2016 indicated they intend to remain in the areas they serve
- Oklahoma FY23 7 areas nominated: 6 awards



Funding 2010 - \$4.8M 2022 - \$10M

AVMA: 2020 Economic State of the

Veterinary Profession

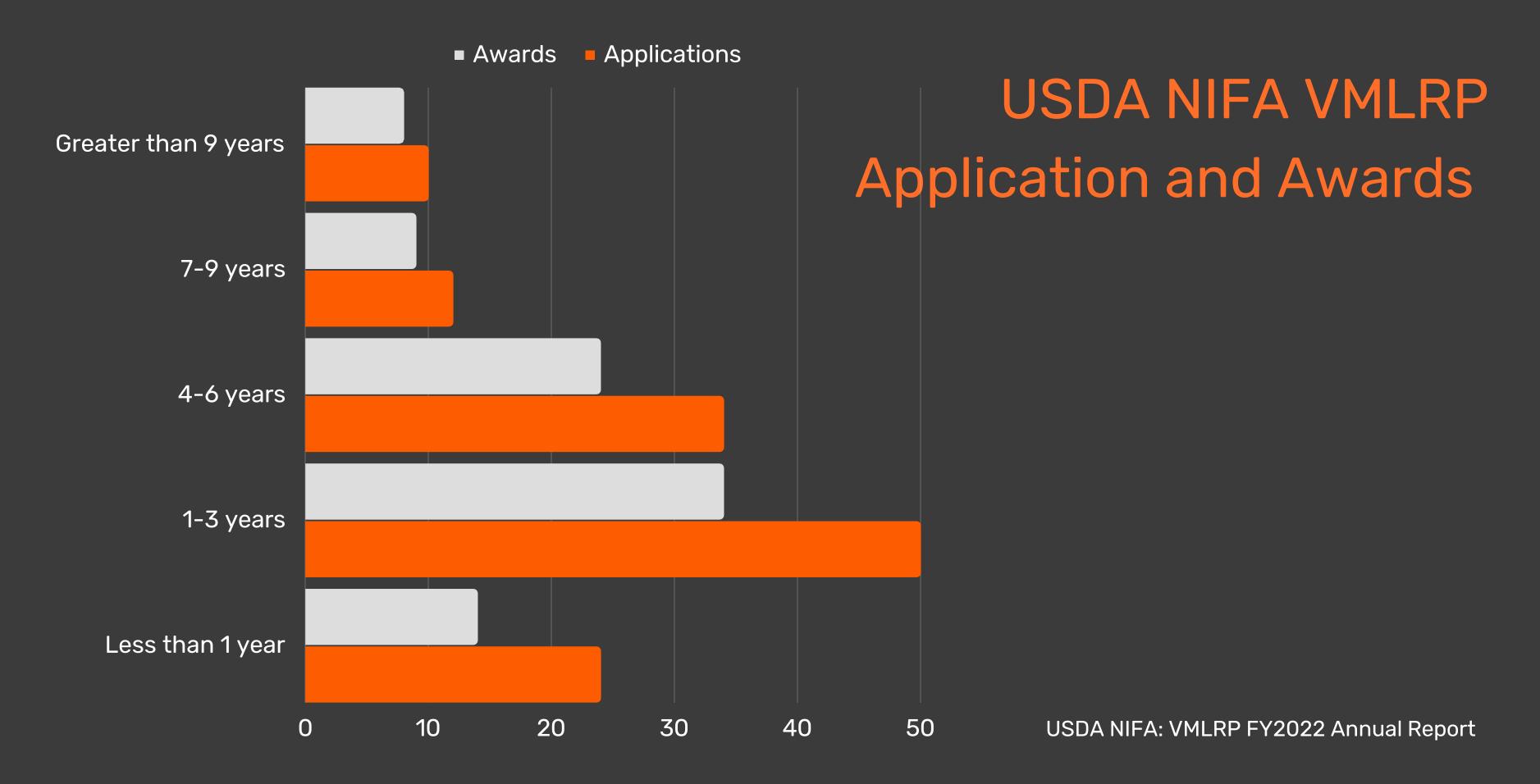
USDA NIFA: VMLRP FY2022 Annual Report

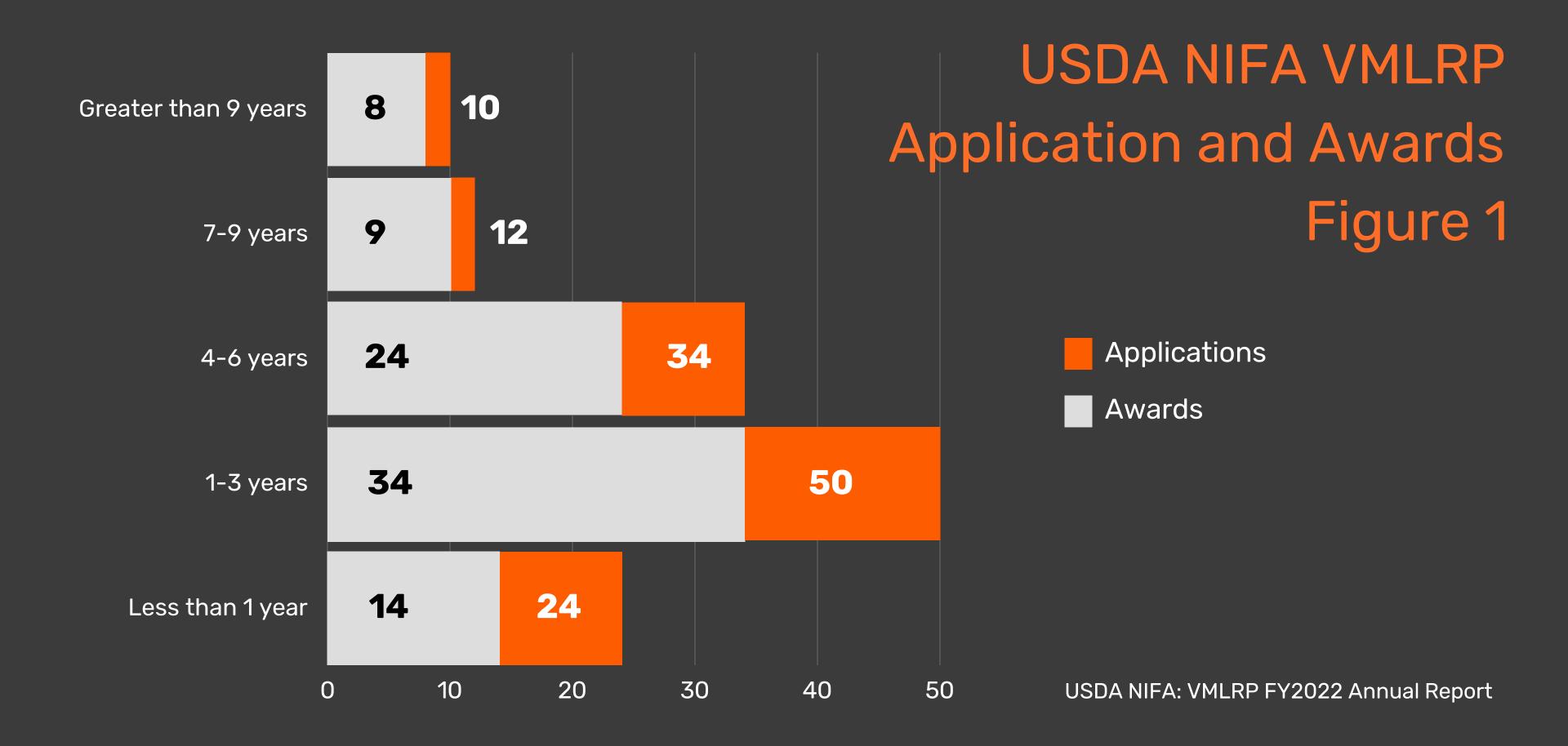
Total Applications Received	130
New	112
Renewal	16
Ineligible	2
Total Awards Executed	89
New	73
Renewal	16
Declined Offer	3
Award Rate	68.5%
New	64%
Renewal	100%
Total Funding Awarded	\$8,926,394
Federal Tax Liability Covered (of Total Funding Awarded)	\$2,592,278

#### USDA NIFA VETERINARY MEDICINE LOAN REPAYMENT PROGRAM

## USDA NIFA VMLRP Application and Awards

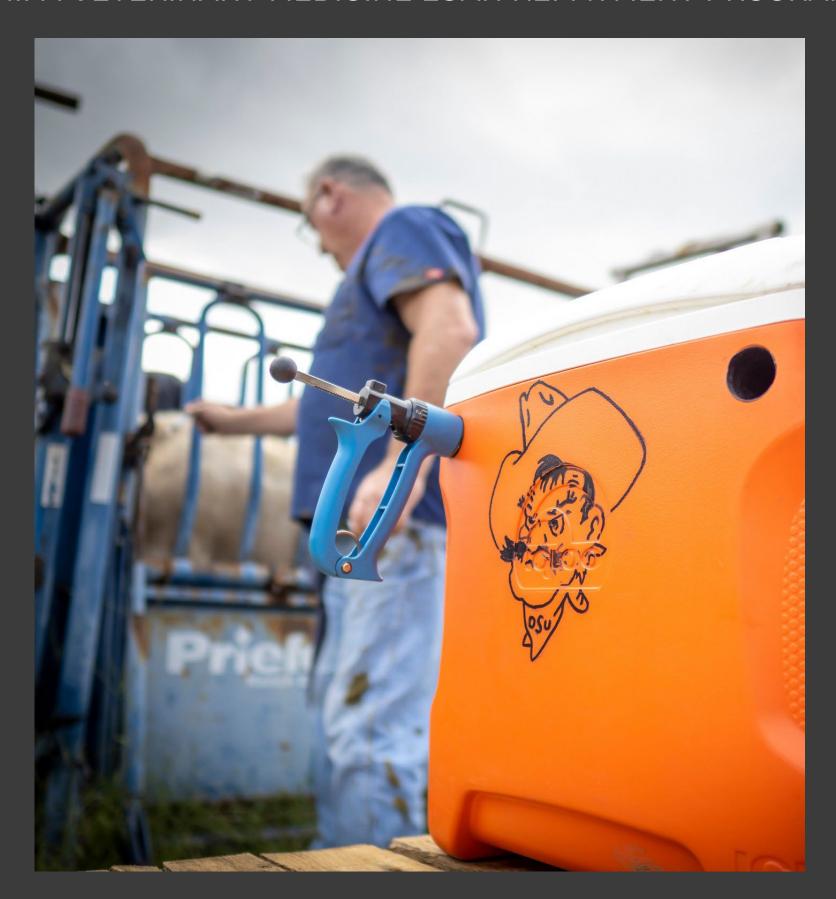
USDA NIFA: VMLRP FY2022 Annual Report





### Eligibility

- DVM from accredited veterinary school
- Qualifying educational loan debt
  - ONLY veterinary school debt
  - Tuition
  - Other reasonable educational expenses
  - Reasonable living expenses
- Employment in shortage area
  - Offer
  - Establish a practice
  - Maintain a practice
- Other terms as applicable



### Ineligibility

- Owes other veterinary service
  - Federal
  - State
  - Other entity
- Certain loan situations
  - Lack of supporting documentation
  - Loan source
  - Consolidation with spouse or child
  - Not reasonable expense
  - Non-educational loans
  - Default or delinquent status
  - Other
- Less than \$15K in loan debt



### Types of Shortage Areas

#### Type I

- Rural, Urban, Other
- Food Supply Vet Med
- Minimum 32 hours/wk
- At least 80 FTE

#### Type II

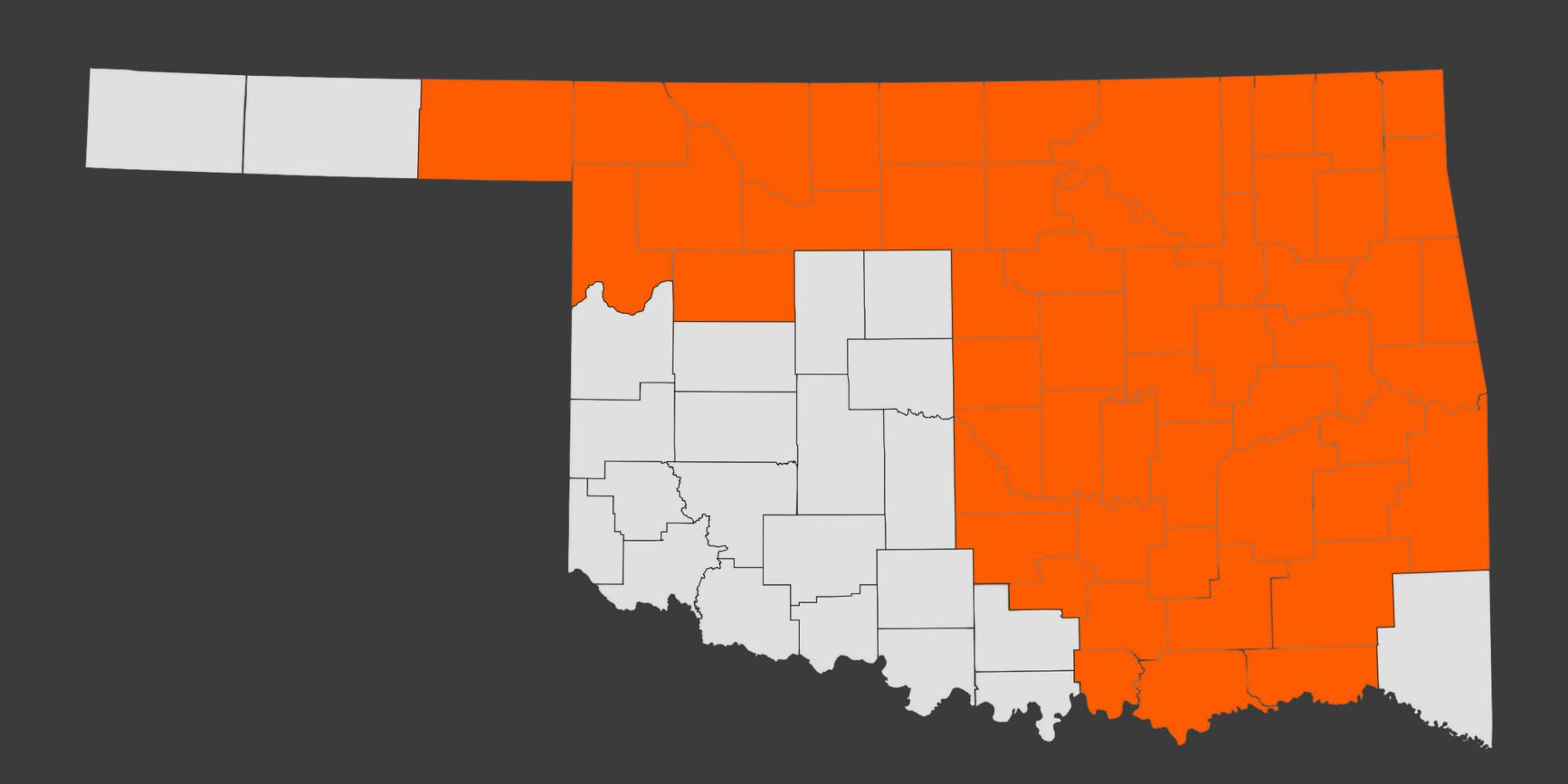
- Rural
- Food Supply Vet Med
- Min 12 hours/wk
- At least 30% FTE

#### Type III

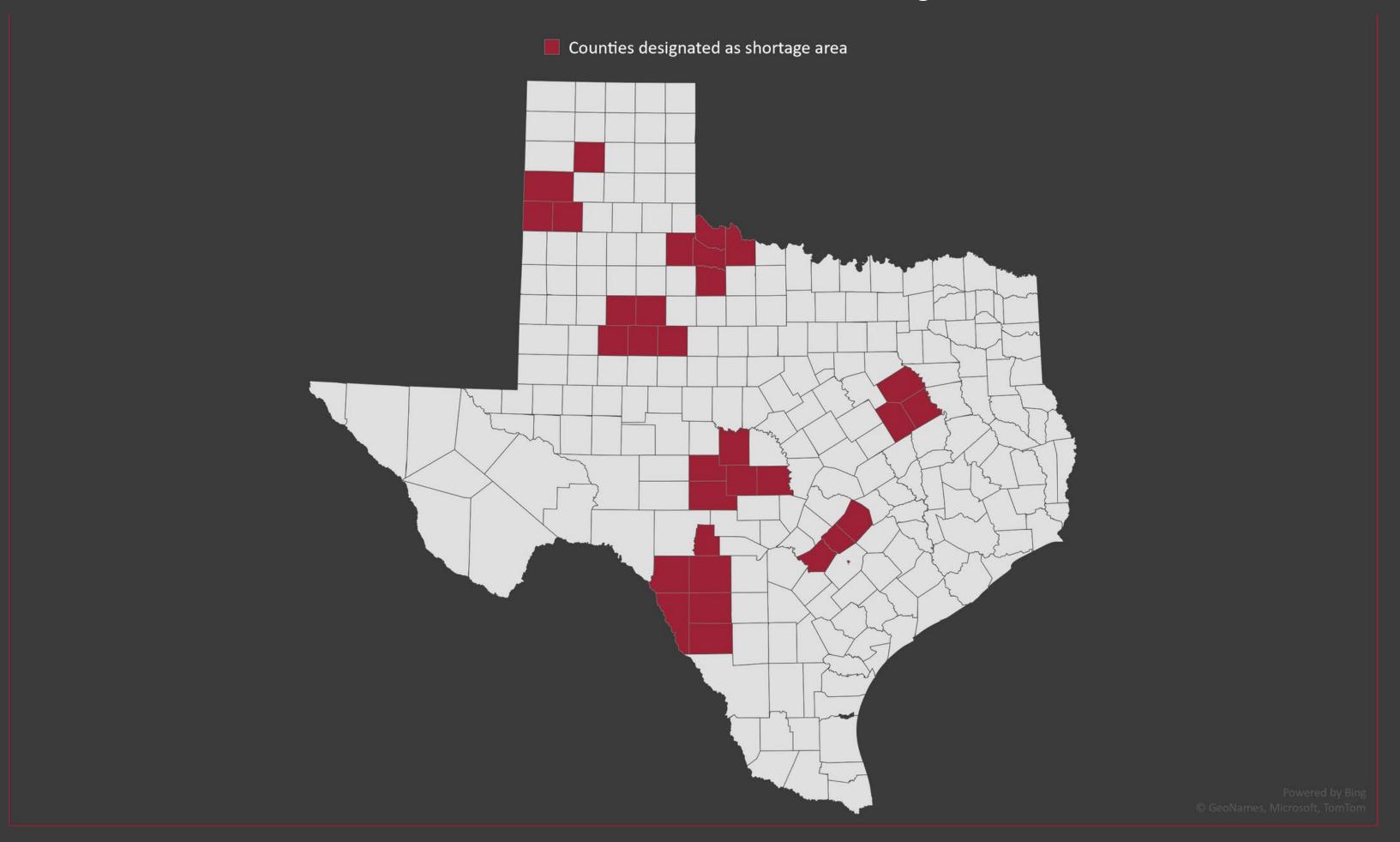
- Public Service
- Food Supply/Public Health
- Min 19.6 hours/wk
- At least 49% FTE

#### Oklahoma Counties in 2023 Shortage

Counties designated as shortage area

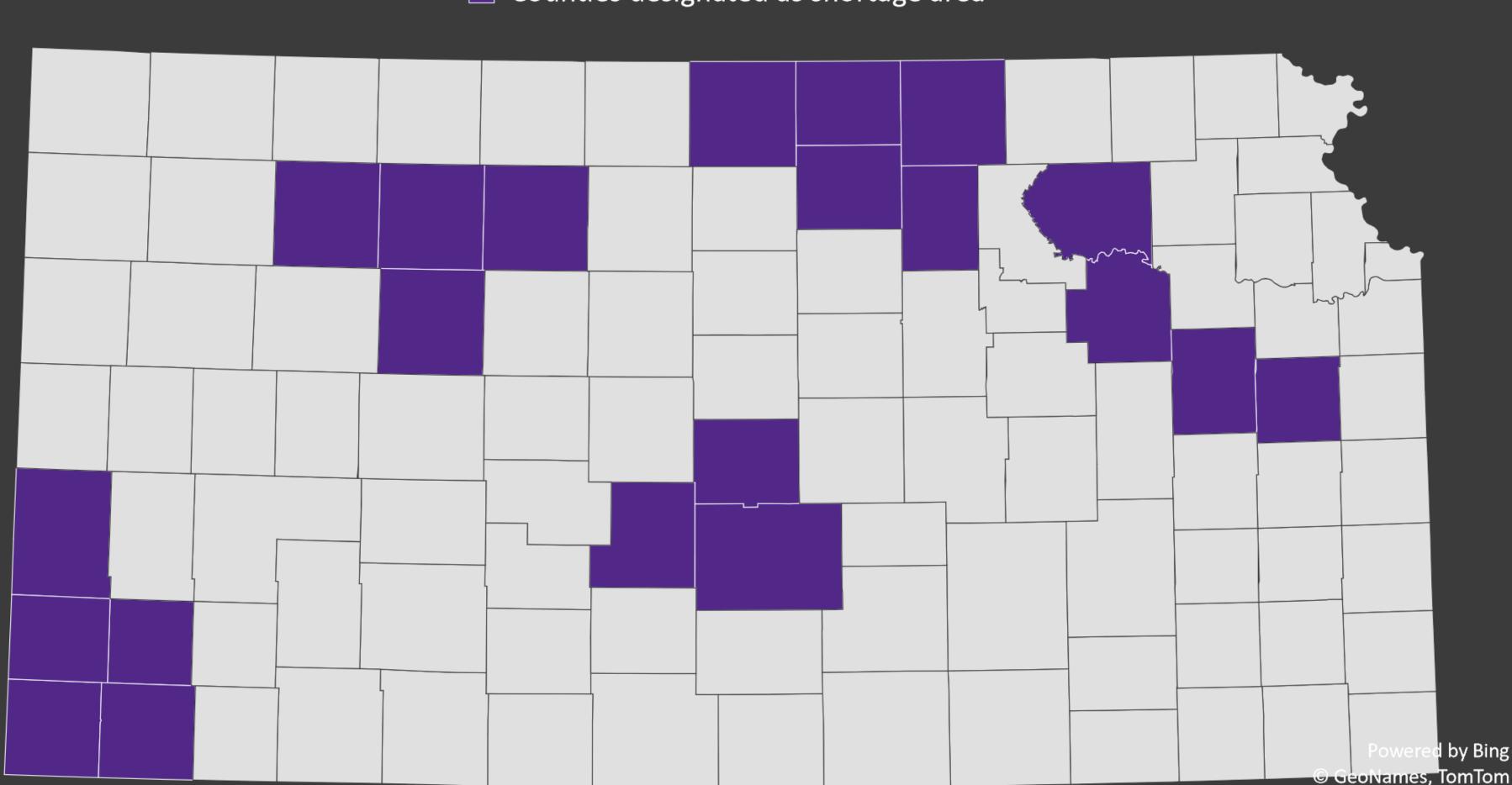


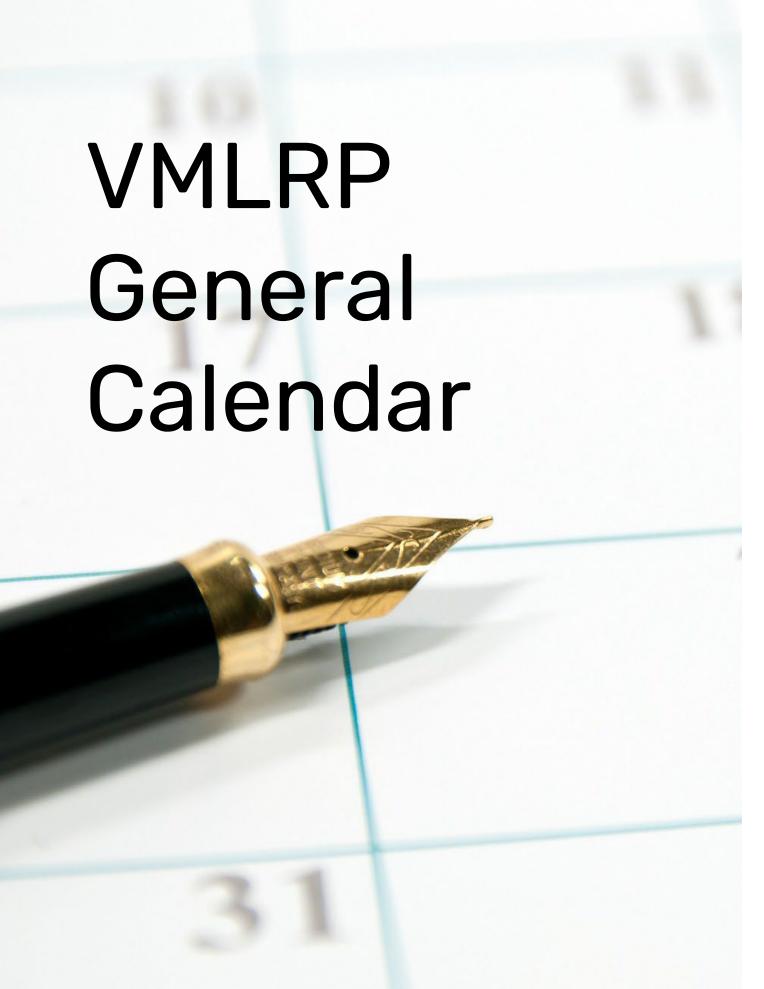
#### Texas Counties in 2023 Shortage



#### Kansas Counties in 2023 Shortage

Counties designated as shortage area





#### 1 October

Shortage Nomination
 Cycle Opens

November

SAHO Nominates
 Shortage Areas

February

Shortage AreasPosted

Applications Open

4 April

Applications Close

5 September

Award Notifications

#### Timeline Considerations

- START EARLY
- Application takes at least 2 to 3 weeks
- Loan documentation may take 4 to 6 weeks



### Application Elements

- 1. Applicant Information Form
  - a. 2-page resume
  - b. Additional page for publications, patents
  - c. PhD synopsis
- 2. Personal Statement
  - a. Map of service area within shortage area
- 3. <u>List of Recommenders</u>
- 4. Loan Information Form
- 5. Certifications for Application
- 6. Intent of Employment
- 7. Recommendations



USDA NIFA VETERINARY MEDICINE LOAN REPAYMENT PROGRAM

# WEAREHERE TOHERE



#### ORG

JSTAINABLE LIVESTOCK HEALTH IN DEVELOPING COUNTRIES

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### Application Elements

MAP COURTESY OF USDA NIFA Sedgwick Larimer Weld Logan Shortage ID: Moffat Phillips Jackson CO197 Routt Morgan Clinic Location Grand Boulder Yuma Clinic service area Adams Washington Shortage area counties Clear Creek Arapahoe Eagle Garfield Kit Elbert Pitkin Carson Douglas Park {Lake } Cheyenne Gunnison Delta Lincoln Paso Kiowa Fremont Montrose Crowley Custer Pueblo Hinsdale Saguache San Miguel Prowers Bent Otero Mineral San Juan Dolores Huerfano Rio Montezuma Grande Baca Las Animas Conejos Costilla Plata | Archuleta

#### Loan Documentation

- Promissory Note(s)/Disclosure Statement or Equivalent
- 2. Lending Institution Account Statement Loan Summary Report
- 3. Lending Institution Account Statement Individual Loan Detail Report(s)
- 4. Federal Student Aid Loan Summary Report
- 5. Federal Student Aid Individual Loan Detail Report(s)



## Other Application Documents

- 1. Unofficial Transcript
- 2. 2-page resume
  - a. Additional page for publications,patents
  - b. PhD and Masters
- 3. Map of shortage area in relationship to service area



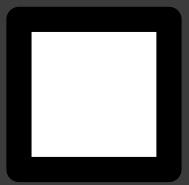
### VMLRP Three Part Review Process



Administrative Review



External Peer Review



Loan Document Review

#### Recommedations for Success

- Read the RFA
- Watch recorded guidance
- Attend Q&A sessions
- Seek guidance
- Use checklist and other tools
- Focus on nominated shortage area description
  - Must serve vs. may serve



#### Recommedations for Success

- Deliver an effective plan to mitigate shortage
- Define expertise and experience
- Explain goals
- Share vision and aspirations
- Show community connection
- Sell yourself and your plan
- Convince your peers
- PROOFREAD
- Use a reviewer(s)



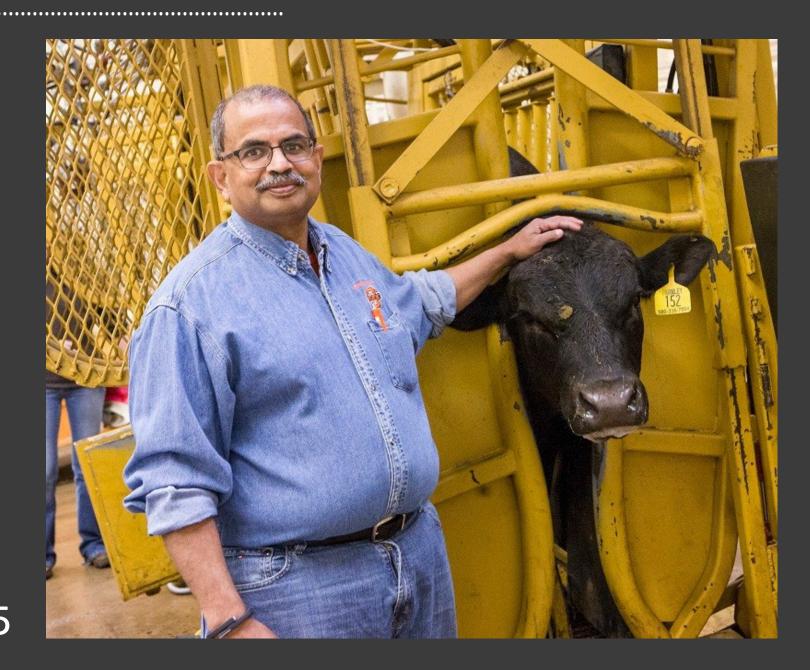
### Ways to Fail

- Procrastinate
- Late submission
- Handwritten documentation
- Documents not PDF
- Incomplete
  - Loan docs
  - Recommendations
  - Forms
- Typos
- Lack of focus
- Not addressing shortage nomination



## Practice Owner and Others: Considerations

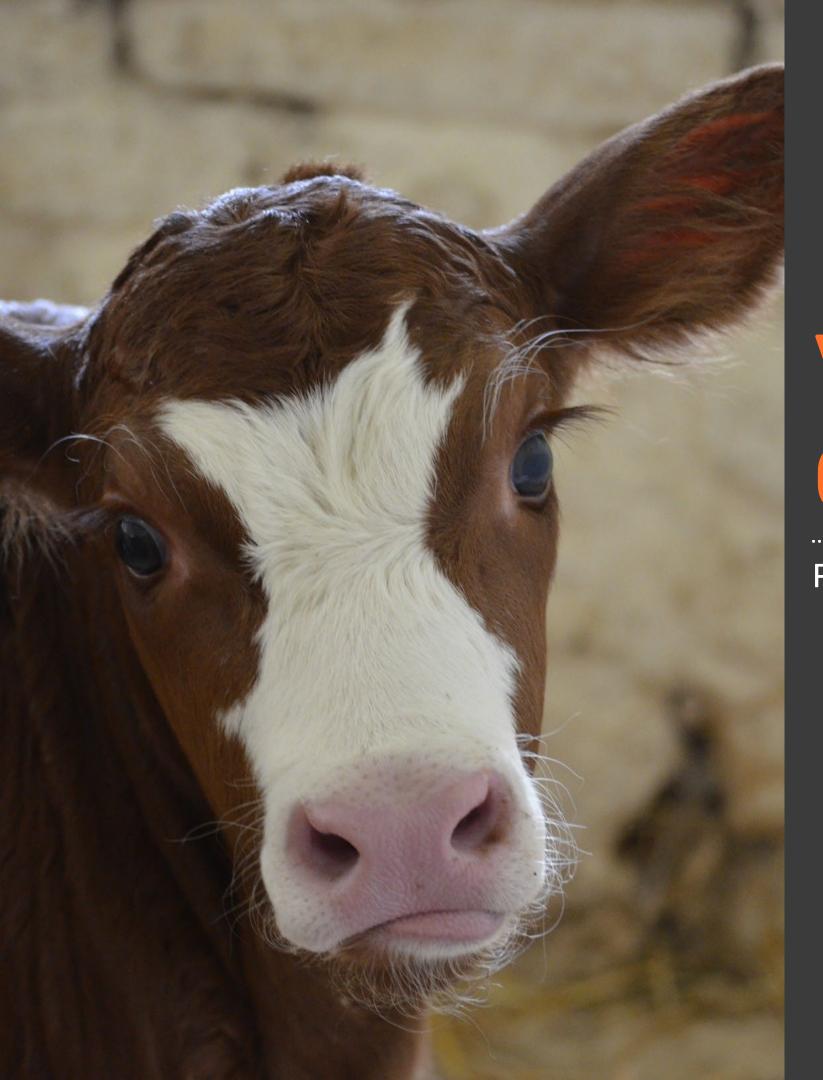
- Develop a relationship with SAHO
  - Justification and data
- Recommendations
  - Follow format
  - Be timely
  - Speak to shortage area
- Support your colleague
  - Dedicated hours for associate
  - Service obligation form
- Volunteer for peer review
- VMLRP Enhancement Act, H.R. 2447 & S. 2215



#### Points of Clarifications

- No requirement that applicants live or be based in shortage area
- Only apply to one area
- Secure employment or establish practice within 90 days of award
- Cannot change awarded shortage areas
- Repayment potential for more than 3 years
- Wide range of graduation years





# Veterinary Services Grant Program

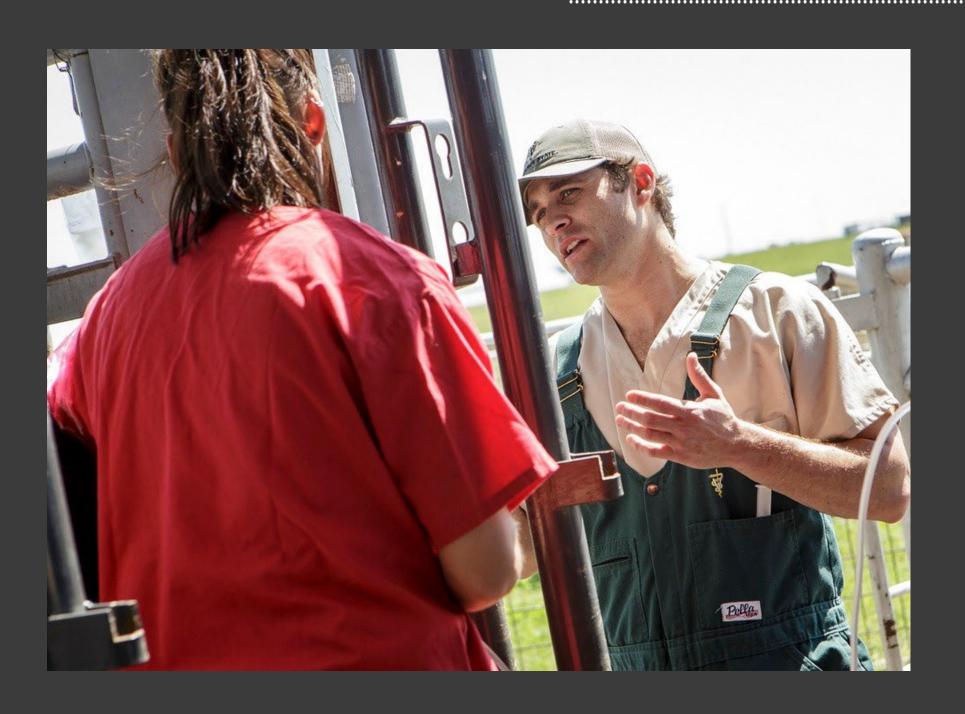
Rural Practice Enhancement

- 3-year
- Up to \$125,000
- Veterinary practices
- Service in shortage areas

Education, Extension, and Training

- 3-year
- Up to \$250,000
- Veterinary schools and organizations

#### Rural Practice Enhancement

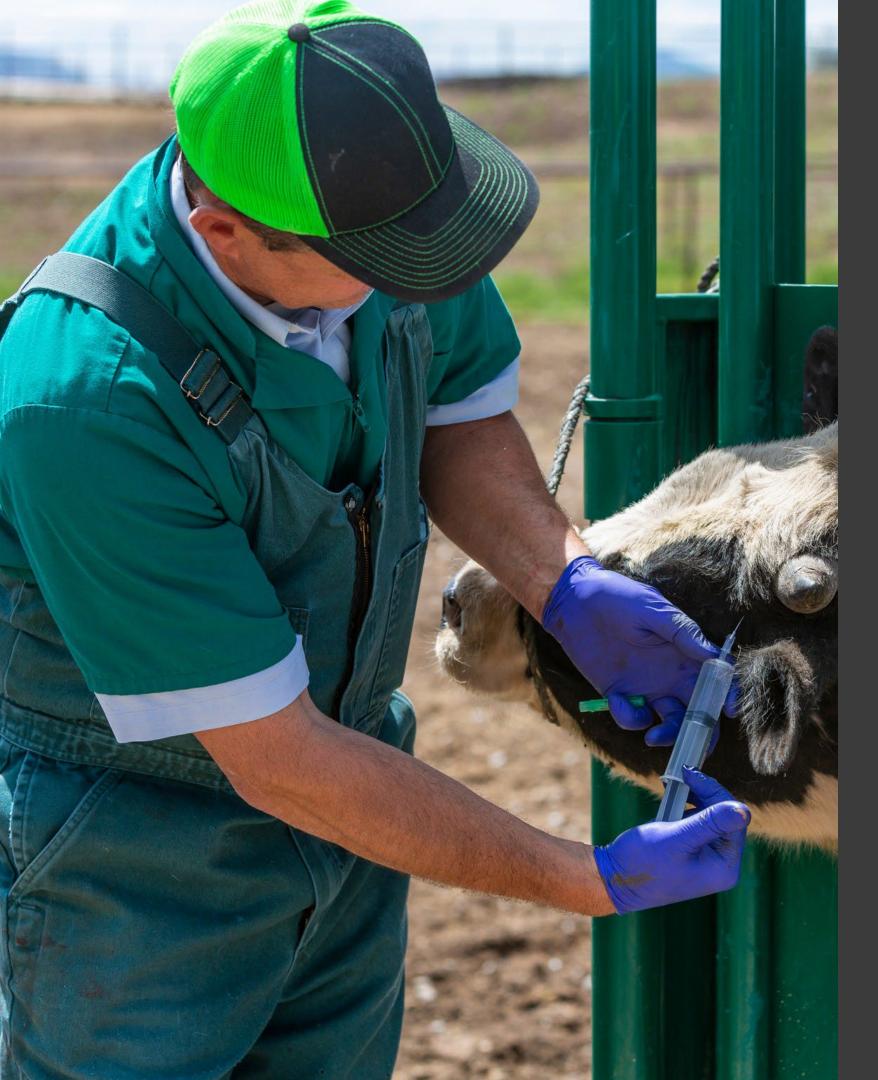


- Federal grant
- Establish or expand practices
  - Equipment
  - Overhead costs
  - Establish mobile services
  - Education and extension programs
- Provide service in shortage areas nominated by SAHO



#### RPE

- Equipment
  - Office
  - Animal restraint
  - Diagnostic
  - Chutes
  - Imaging
  - Hoof trimming
  - Breeding soundness



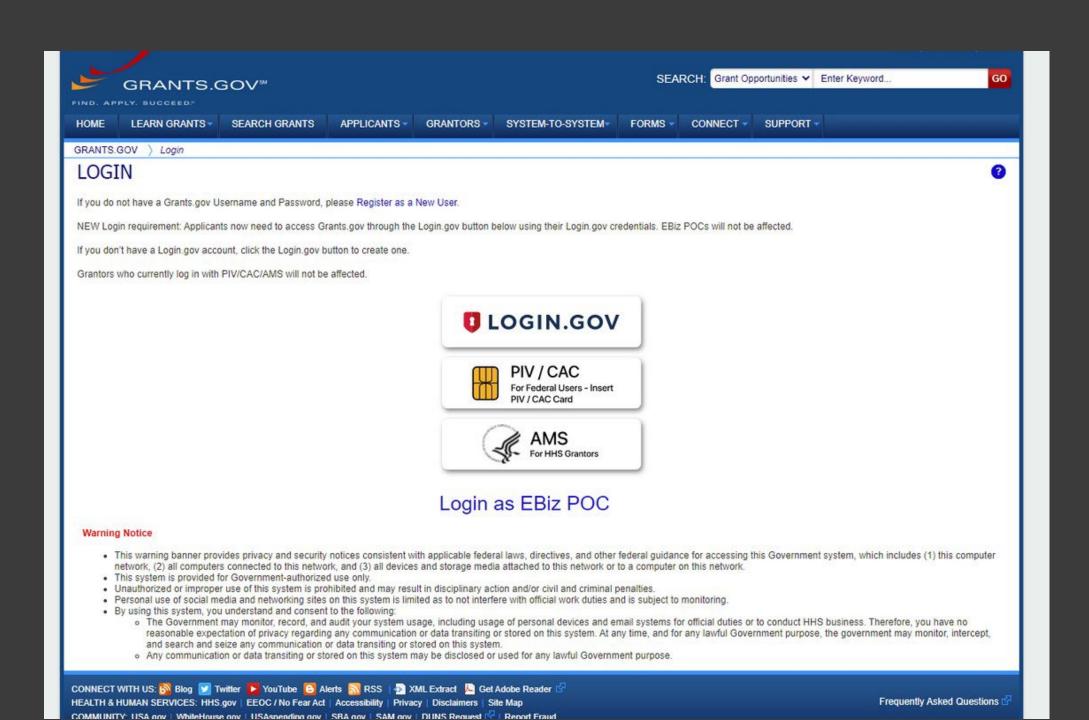
#### RPE

- Overhead Costs
  - DVM salary and benefits
  - Support personnel salary and benefits
  - Office rent
  - Fuel
  - Equipment maintenance
  - Expendable medical/office supplies
  - Software
  - Utilities
  - Consulting fees



#### RPE

- Mobile Veterinary Facilities
  - Equipped vehicle
  - Vehicle inserts
  - Testing equipment



#### USDA NIFA VETERINARY SERVICES GRANT PROGRAM

#### $\mathsf{RPE}$

- Review Criteria
  - Expertise and experience 30%
  - Technical merit 70%
- Submit through Grants.gov
- System for Awards Management (SAM) account required
- DUNS no longer required



- 1 October
  - Shortage Nomination
     Cycle Opens
- November
  - SAHO Nominates
     Shortage Areas
- **5** February
  - Shortage Areas
     Posted
  - Applications Open

- 4 March
  - Applications Close
     March
- 5 September
  - Award Notifications

VSGP General Calendar

## RPE Timeline Considerations

- Before RFA released
  - Determine eligibility
  - Register for Unique Entity ID with SAM.gov
  - Register for Grants.gov account
- SAM may take up to 6 weeks



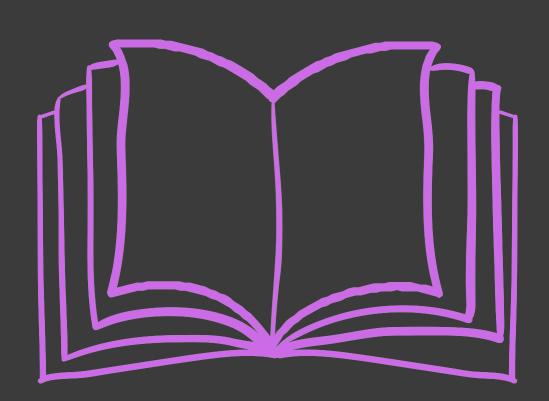
## RPE Helpful Hints

2 year RFA

Awarded narratives available for reference

Potential relationship between VMLRP







## RPE FY 21 and FY 22 Awardees Highlights

- Associate salary
- Portable hydraulic chute
- Educational outreach
- In clinic chute and alley
- Portable radiology equipment
- Ultrasound
- Vehicle insert
- Computer software
- Truck
- EID readers
- BSE equipment

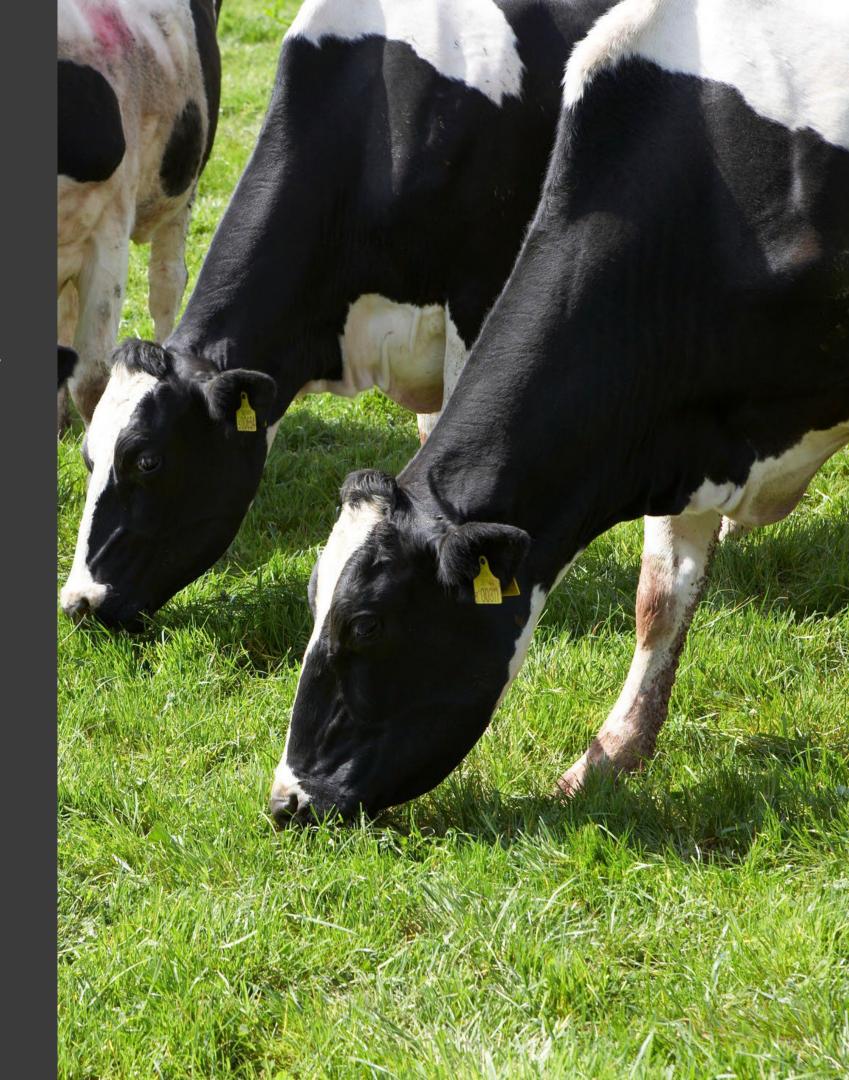


## COMMON MISTAKES

- Waiting until last minute
- Budget and duration unclear
- More than one shortage area
- 3 digit shortage area and state not in title
- Narrative too long
- RFA not followed
- No clear objectives
- Failure to use PDF
- Inclusion of letter of support from those without project role
- Formatting
- Misaligned project period

# RPE Points of Clarification

- Dual awards for VMLRP and VSGP
  - Service time cannot overlap
- Institutional Animal Care and Use Committee approval may be needed
- All applicants need SAMS
- No new buildings or renovations



#### Resources

- VMLRP
  - https://nifa.usda.gov/grants/programs/veterinary-medicine-loan-repaymentprogram
- VSGP
  - https://nifa.usda.gov/grants/funding-opportunities/veterinary-services-grantprogram-vsgp



## Other Programs

- State (may be unfunded)
  - Kansas
  - o Oklahoma
  - Arkansas
  - Wyoming
  - Minnesota
  - Vermont
  - Others
- Collaborations
  - Industry
  - o VMAs



